

(Translation)

13 November 2017

Subject: Management Discussion and Analysis (MD&A) for the third quarter ended 30 September 2017

To: Director and manager

The Stock Exchange of Thailand

Union Textile Industries Public Company Limited (“the Company”) would like to clarify on the operating results and financial position for the third quarter ended 30 September 2017 compared with the same period of the previous year as follows;

1. Overall operating results

	Q 3 ended 30 September		(Unit : million Baht)
	<u>2017</u>	<u>2016</u>	<u>% changes</u> <u>Increase (decrease)</u>
Sales	201	176	14
Total revenues	216	188	15
Cost of sales	181	164	11
Selling and administrative expenses	20	20	(3)
Net profit (loss)	14	4	253

- Sales

Sales increased 25 million Baht or 14%, as a result of orders increased.

- Total Revenues

The total revenues increased 28 million Baht or 15%, main cause came from sales increased.

- Cost of sales

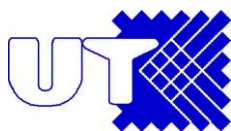
The cost of sales increased 17 million Baht or 11%, as a result of sales increased.

- Selling and administrative expenses

Selling and administrative expenses decreased 0.6 million Baht or 3%, came from administrative expenses decreased.

- Net profit

The net profit increased by 10 million Baht or 253%.



2. Financial position

Overall financial position of the Company as of 30 September 2017, compared to the statement of financial position as of 31 December 2016, are the followings;

	<u>As of 30 September 2017</u>	<u>as of 31 December 2016</u>	<u>increased (decreased)</u>
Total assets	989	992	(3)
Total liabilities	95	137	(42)
Total shareholders' equity	894	855	39

(Unit : million Bath)

● Assets

The total assets decreased 3 million Baht, comprising current assets increased 7 million Baht and non-current assets decreased 10 million Baht.

● Liabilities

The total liabilities increased 42 million Baht, resulting from the decreased of current liabilities.

● Shareholders' equity

The total shareholders' equity increased by 39 million Baht, main reason came from the Company had unappropriated retained earnings during the nine-month period ended 30 September 2017 increased.

● Analysis of financial status

- The Current Ratio is 7.7:1 increased from the second period of the year 2017 due to the current liabilities decreased.
- The Debt to Equity Ratio is equal to 0.11:1 times, indicating normal criteria and no significant difference from the previous year.

Please be informed accordingly.

Yours sincerely

Mrs. Pimporn Chotirattanakul

Managing Director